



We are looking for hardworking and enthusiastic candidates for a fantastic opportunity to start a fast track commercial career path.

Initially contributing by selling event attendance, you will learn how to effectively engage and persuade at a senior level. On achieving revenue and development goals we will equip you to progress into higher value sponsorship sales and then onto leading your own team and/or event portfolio.

There are opportunities to attend and manage the events you sell and some travel is required (UK and International). We will provide a full training and development plan so previous experience in a similar role is not necessary - just a desire to learn fast and hit challenges head on.

### **This position is for you if:**

- You are looking to start your career, and learn valuable new skills in business management

And/or

- You are already working in a sales based role but have a desire to take on a new challenge in a work environment that will further develop your skills and allow for career growth

### **We are looking for someone with:**

- Excellent communication and negotiation skills – you must be able to contact potential delegates and enjoy influencing and persuading people
- Ambition and drive, with a commitment to forging a successful career within B2B sales
- A willingness to learn and contribute to the success of a team

### **Benefits of this role:**

You will receive a basic salary from £19,000-22,000 PA + commission (minimum £5,000+ expected for year 1) + bonus scheme.

To the right candidate we provide excellent remuneration, training, benefits and long-term career plan.

Additional benefits include - gym membership, pension scheme, and regular social events.

*“Oxford Global has a great atmosphere to work in and there are many opportunities to progress. Being able to experience events around the world is a great perk to the job.”*

**Henry, Delegate Sales Team Leader**

