



We are looking for an individual who is wanting to take their first step on the career path into a fast-growing events company.

You will work along side project managers from the delegate sales and production teams in the early stages of the sales cycle. This will involve analysing markets and targeting leaders in different areas of the pharmaceutical and life science sector. You will learn to communicate and sell attendance via phone to the market you have studied and planned for.

On achieving performance and development goals there will be a scope to grow within the company down an avenue of sales, business development, market analysis or marketing.

We will provide a full training and development plan so previous experience in a similar role is not necessary- just a desire to learn fast and hit challenges head on.

This position is for you if:

- You are wanting to get into a fast-growing business with opportunities to develop internally
- You are interested to learn more about B2B events industry
- You are interested to progress quickly and contribute to the overall success of the company

We are looking for someone with:

- An analytical mind and ability to plan strategically with production and sales campaign cycles
- Strong inter-personal skills - you will be working with multiple teams within the company
- Good communication skills – you will be setting up and executing phone calls with senior level people from the pharmaceutical and life science space
- A willingness to learn and contribute towards team targets and success

Benefits of the role:

You will receive a basic salary of £18,000 + commission (£3,000+ OTE) to start off with and with mentioned opportunities for progression regular reviews of pay are guaranteed.

To the right candidate we provide excellent remuneration, training, benefits and long-term career plan.

Additional benefits include - gym membership, pension scheme, and regular social events.



“I have been working at Oxford Global for the last 7 years. I have had the opportunity to learn everything about running life science events; from a sales and revenue generation perspective as well as from marketing and operations stand point. What I like the most about working at Oxford Global is that no project/event campaign is the same providing you with new experiences every time.”

Peter, Commercial Director